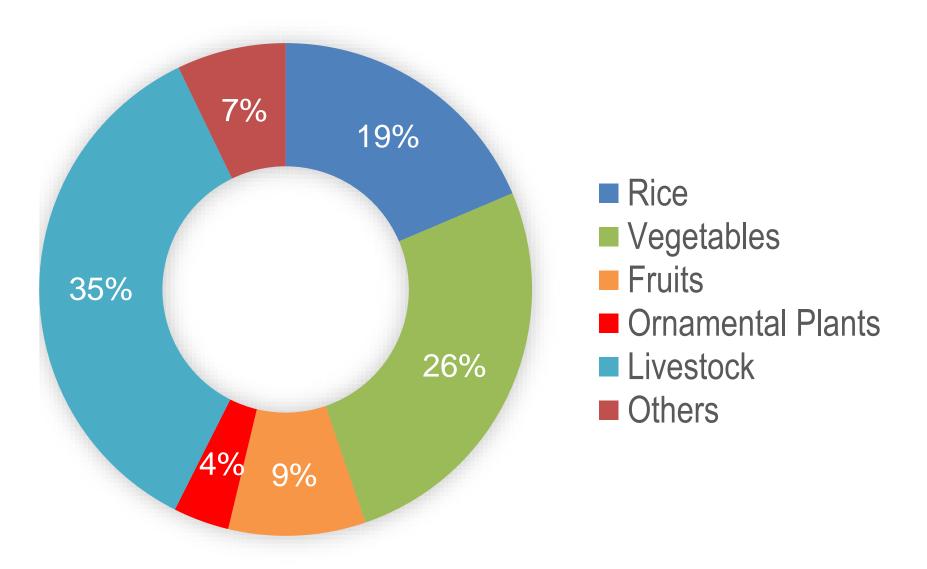
The overview of horticulture and research in Japan

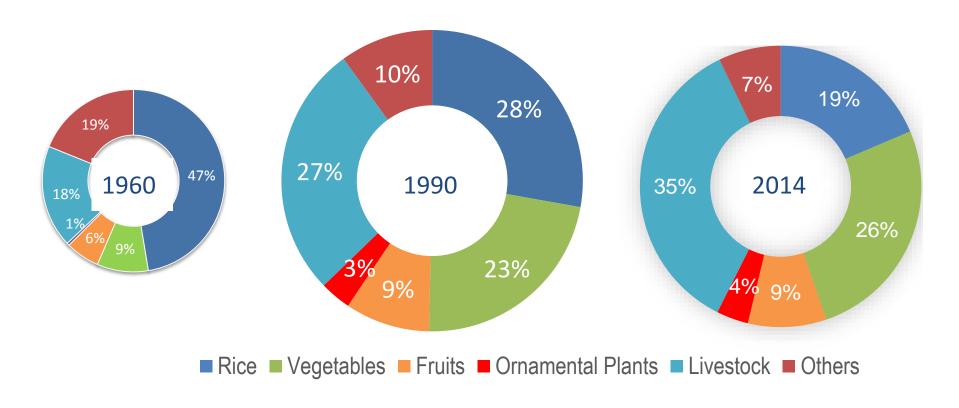
Outline

- 1. Horticulture in Japan present and past
- 2. The importance of product quality in Japanese market
- 3. Safe and Secure after East Japan Earthquake
- 4. Globalization of Japanese horticulture
 - 1. Japanese cuisine as UNESCO intangible heritage
 - 2. Tokyo Olympic
 - 3. Plant Factory

The agriculture output of Japan 2017



Growth till 1990 and decline after 1990

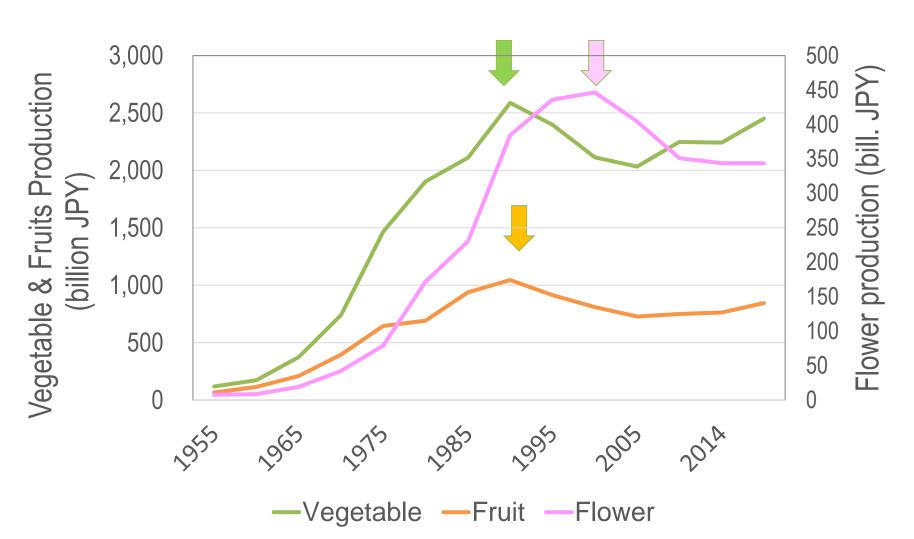


Japanese agriculture has developed rapidly after 1960

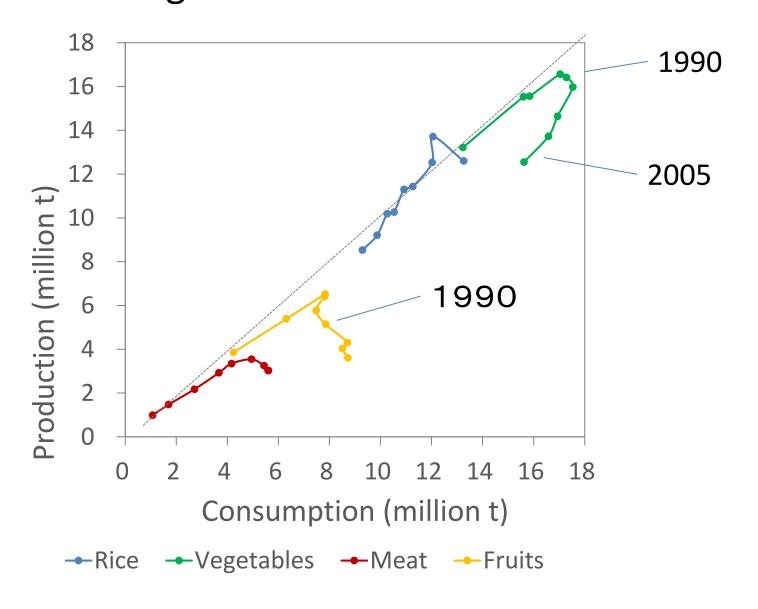
Year	1960	1990	2017		
Total (bil.JPY)	1,915	11,493	9,379		
% of Hort.	17%	35%	39%		

Ornamental plants have reached their peak later

Vegetables and fruits reached their peak contribution in 1990, whereas ornamental plants reached in 2000.

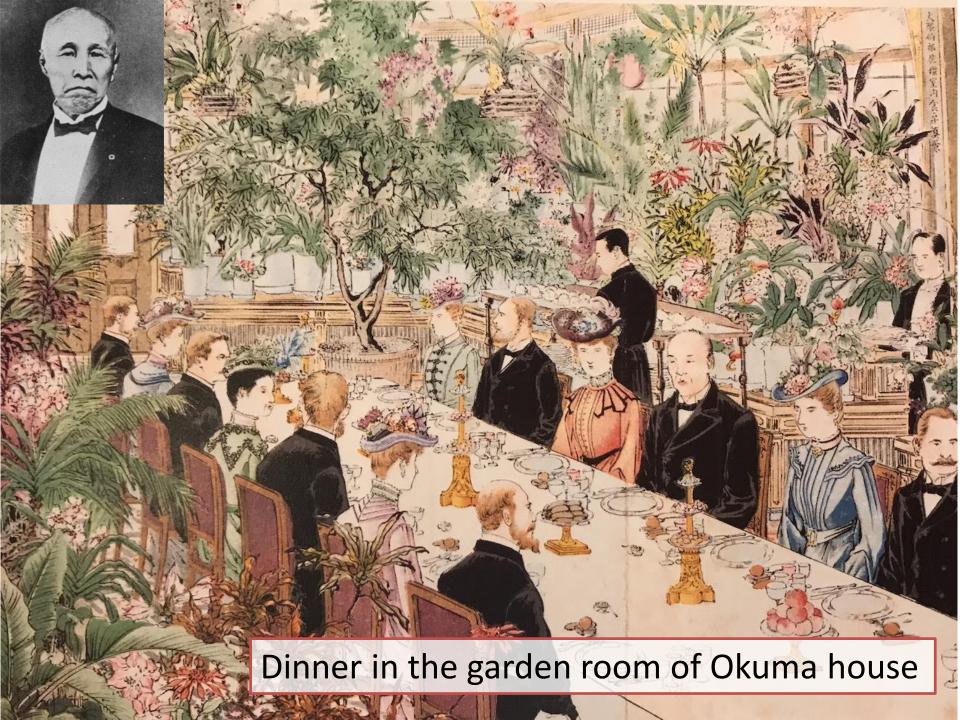


Production-consumption relationship changes from 1965 to 2005



Horticulture in Japan from past to present





Gardening in Edo period (1603 – 1868)















会用下する。堪なかさに 淡和色香氣







100 different varieties are grafted onto a single rootstock plant 百種接分菊



Chrysanthemum flower at Shinju Gyoen National Garden













Breeding of *Eustoma* (native to North America)

Eustoma flower at Texas, USA

Genetically modified blue Flowers of carnation and rose

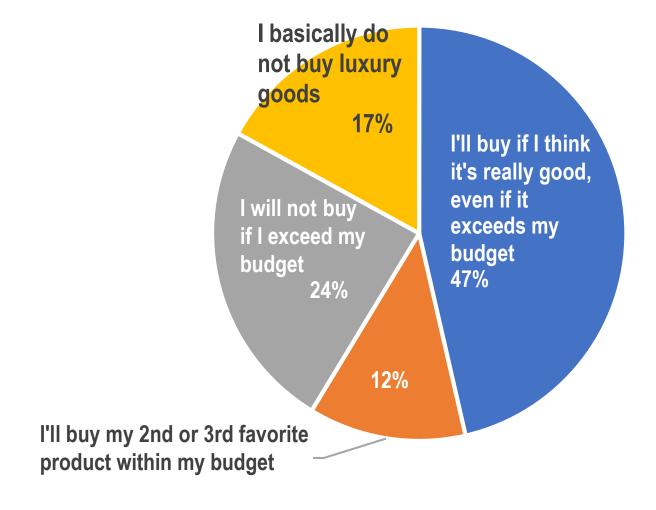




2.THE IMPORTANCE OF PRODUCT QUALITY IN JAPANESE MARKET

Good and bad aspects

50% says they tend to buy a high quality product even if it exceed their budget



Consumers decision on buying a luxury item

Whey do Japanese people prefer high quality products?

- Quality management of industrial products -

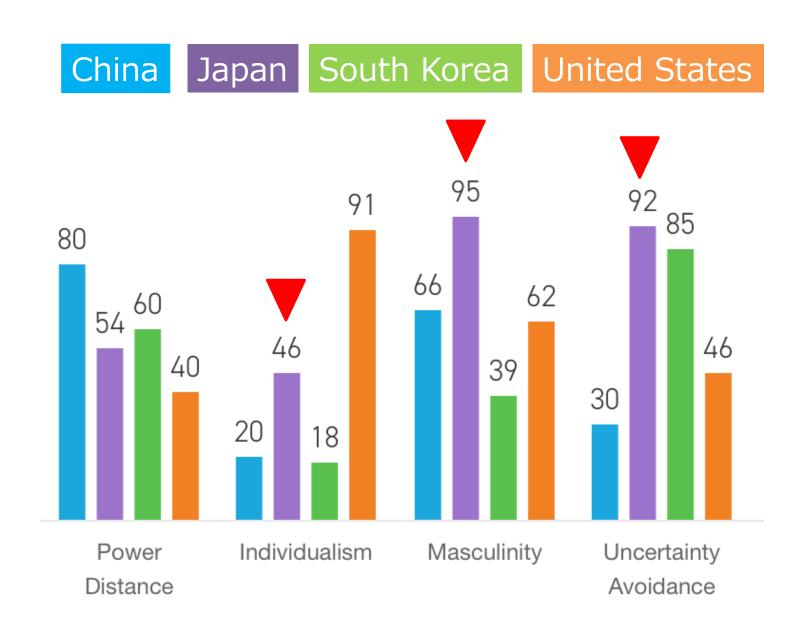
Q: What kind of image do you have for products of Japan, Korea, China?

Rank	Japan	Korea	China
1	High Tech	Hight Tech	Simple
2	Trustworthy	Popular	Popular
3	Functional	Trustworthy Cool	Familiar
9	Popular		
15	Cool		

Hofstede's cultural dimensions theory

Factor analysis showed four main factors that characterize cultures

- Power distance
- Individualism collectivism
- Masculinity
- Uncertainty avoidance



Enkawa's research on Japanese culture and quality

Strong tendency to avoid uncertainty



- 1. High risk of natural disaster in Japan is probably associated with this characteristics.
- 2. Uncertainty is the thread or risk in life
- 3. People feel anxious about something.
- 4. Low quality products/service will make people uncertain.

Additional factors

- High competition (masculinity)
- Relatively high individualism as compared with other Asian countries.

Joy and Enthusiasm is the motivation for creating high quality outputs

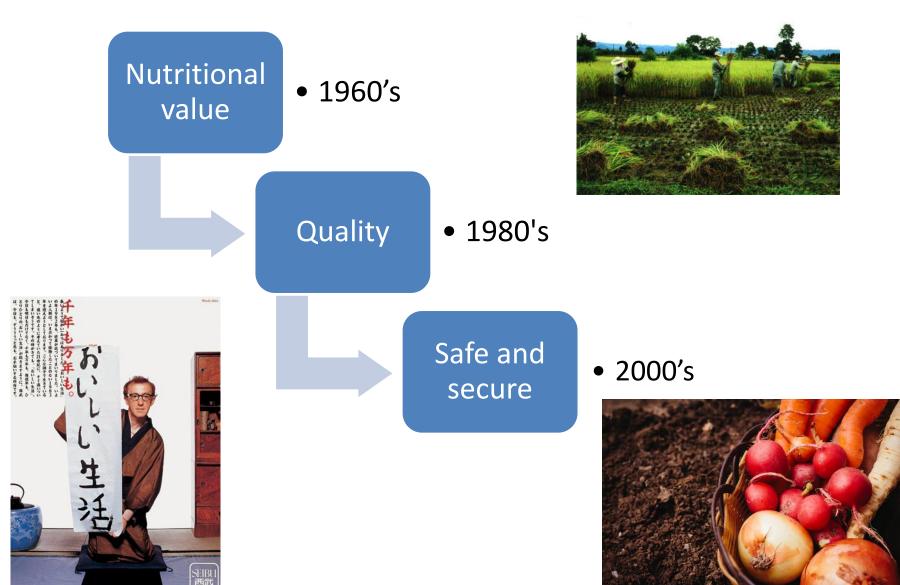
 Bottom-up culture rather than topdown culture.

Culture develops without strategic policies

After the East japan earthquake and Nuclear power station disaster

3. SECURITY AND SAFETY

The consumers demand for the quality became apparent after 1980's



Food properties

EASY



DIFFICULT to know before purchase

- Color
- Shape
- Weight
- Taste
- Flavor
- Texture
- Nutritional value
- Function
- Safety
- Organic
- Produced area
- etc

Search goods

Experience

goods

Credence

goods

East Japan Earthquake 2011.3.11



0.5

八溝川

Table 3 Perceived risk of beef related hazards

Food
poisoning

Radioactivity

_		男性	女性	20代	30代	40代	50代	60代	全体	回答率 (%)
	腸管出血性大腸菌	3.68 ₂₃₄₅₆₇	3.87 * 234567	3.73 34567	3.70 ^e ₃₄₅₆₇	3.72 ₃₄₅₆₇	3.75 34567	3.97 ° 34567	3.78 ₂₃₄₅₆₇	87.4
	サルモネラ属菌	3.54 ₁₃₄₅₆₇	3.70 [*]	3.56 e 4567	3.53 e 467	3.56 °	3.60 ^e ₅₇	3.82 abcd 57	3.62 ₁₃₄₅₆₇	85.7
	カンピロバクター	3.37 ₁₂₅₇	3.60 *	3.39 ^e ₁₇	3.33 ^e ₁₇	3.43 °	3.51 ^e ₁₇	3.73 abcd 157	3.48 ₁₂₇	67.0
	牛海綿状脳症(BSE)	3.23 ₁₂₇	3.64 * ₁₇	3.27 cde 127	3.21 cde 1257	3.47 ab	3.48 ab 17	3.70 abc 157	3.44 ₁₂₇	86.2
	放射性物質	3.22 ₁₂₃₇	3.59 * ₁₇	3.30 e 127	3.41 ₁₄₇	3.42 17	3.39 12	3.50 a 1234	3.41 127	87.6
•	動物医薬品の残留	3.29 ₁₂₇	3.58 ₁₇	3.28 de 127	3.23 cde 127	3.45 be	3.48 abe	3.68 abcd	3.43 ₁₂₇	78.3
	クローン牛	2.90 ₁₂₃₄₅₆	3.40 * 123456	2.85 cde 123456	3.00 cde 123456	3.22 ab 1246	3.24 ab 12346	3.37 ab 12346	3.15 ₁₂₃₄₅₆	76.8

	Below the provisional regulation values			undetectable		
	0%	10- 90%	100%	0 %	10- 90%	100%
Do you think there is a risk of radiation	4.0	3.5	3.0	3.8	3.6	3.2
Total exposure does not exceed 1 mSv even if you continue to eat 200 g of beef daily for 1 year with 500 Bq cesium detected	0.10	0.16	0.20	0.10	0.17	0.17
Food businesses should do their best to eliminate food health hazards	4.64	4.47	4.42	4.53	4.44	4.49
I try to buy something produced as far from Fukushima as possible	4.19	3.60	2.82	3.79	3.81	3.19
Even if I take a small amount of radioactive substances, the damage is small, so I do not worry	2.54	3.15	3.70	2.92	3.01	3.40

4. 'GALAPAGOSIFICATION' AND GLOBALIZATION

- High quality ≠ good sales
- Excessively large fruits => expensive => young people will not buy => market shrinks
- Globalization and 'Galapagosification'

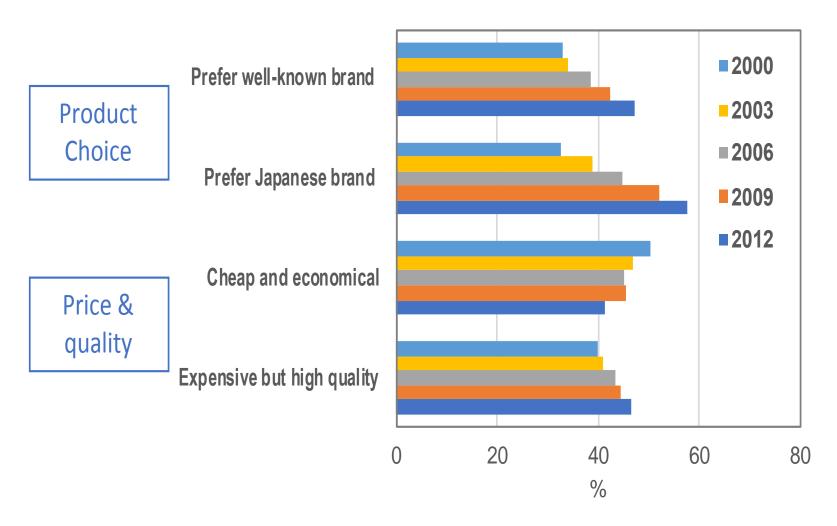


Low Cost

High Quality

Affective Design

The importance of high quality in Japanese market



Consumers preference to "high quality" products is becoming stronger in 2000's





Intangible cultural heritage

A Connection







Search ICH website ①

Webpages, elements, decisions...

BY COUNTRY NEWS EVENTS CONVENTION LISTS SAFEGUARDING **ACTORS**

UNESCO » Culture » Intangible Heritage » Lists » Washoku, traditional dietary cultures of the Japanese, notably for the celebration of **New Year**

Elements inscribed

>Browse the Lists

Dive into intangible cultural heritage!



- Nomination form: **EnglishlFrench**
- Consent of communities: Japanese/English
- ICH inventory: English



Inscription: 8.COM 8.17

Periodic reporting

The report on the

Washoku, traditional dietary cultures of the Japanese, notably for the celebration of **New Year**

Japan

Inscribed in 2013 (8.COM) on the Representative List of the Intangible Cultural Heritage of Humanity



Washoku is a social practice based on a set of skills, knowledge, practice and traditions related to the production, processing, preparation and consumption of food. It is associated with an essential spirit of respect for nature that is closely related to the sustainable use of natural resources. The basic knowledge and the social and cultural characteristics associated with Washoku are typically seen during New Year celebrations. The Japanese make various preparations to welcome the deities of the incoming year, pounding rice cakes and preparing special meals and beautifully decorated dishes using fresh ingredients, each of which has a symbolic meaning. These dishes are served on special tableware and shared by family members or collectively among communities. The practice favours the



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consumption of various natural, locally sourced ingredients such as rice, fish, vegetables and edible wild plants. The basic knowledge and skills related to Washoku, such as the proper seasoning of home cooking, are passed down in the home at shared mealtimes. Grassroots groups, schoolteachers and

Tokyo Olympic









The Japanese Society for Horticultural Science

- JSHS established in 1923 : 2,250 member
- IHC1995 in Kyoto
- The 100th anniversary of JSHS in 2023.
- AHC 2023 in Tokyo.
- 7th International Symposium on Persimmon in Nara, 11-15 October 2020
- IHC2026 in Kyoto